

1	Type Of Compensation	Type of Compensation	Frequency	Charges Specification		
		LP-DN Margin on Package Sale	At the time of every Sale	Refer Node wise Fix Compensation Charges (Part 3 under Section A)		
		Fix Visit Charges	As per the module			
		Event Based Visit Charges	Case to case basis depending on nature of job.	As per quotation Approved by Cummins Representative		
		Parts	on actual consumption of parts	As per List Price of part at the time of failure resolution		
2	Visits Specification	Package Type	Particulars	Visits against Ashwasan during Standard Warranty	Visits against Ashwasan Post Standard Warranty	
		Extended Coverage	Mandatory Visits /Year	As per existing NEPI	2	2
			Charges applicable for BD Inspection Visits /Year			2
			Total Paid Visits /Year			4
			Claim Frequency /Year			Half Yearly for 2 visits ir-respective of BD visit
		Golden Coverage	Mandatory Visits /Year	2	2	
			Charges applicable for BD Inspection Visits /Year	1	2	
			Total Paid Visits /Year	3	4	
			Claim Frequency /Year	Half Yearly for 2 visits ir-respective of BD visit	Half Yearly for 2 visits ir-respective of BD visit	
		Platinum Coverage	Mandatory Visits/Year	2	2	
			Charges applicable for BD Inspection Visits /Year	1	2	
			Total Paid Visits /Year	3	4	
			Claim Frequency /Year	Half Yearly for 2 visits ir-respective of BD visit	Half Yearly for 2 visits ir-respective of BD visit	